



David Bomberger



Clark Tomlinson

FALL CLEANUP SERVICE

Check out our website
www.tbll.com

Visit our website at www.tbll.com to discover all of the services that Tomlinson Bomberger Lawn Care & Landscape offers. There is a Lawn Care calendar that describes what your property needs during the year, as well as a description of some of the professional services we offer.

Don't let your shrub beds go into the Winter covered with leaves and other debris. Our Fall Cleanups help you to keep your property looking well kept during this time of the year when we have all the leaves to contend with. Keeping your shrubs trimmed, and the shrub beds cleaned up before the snow comes is a good way to prevent rodents such as voles and mice from over wintering in the leaf litter around your house. Call us if you'd like a free quote on this service.



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15% OFF

LATE FALL FERTILIZER

Mention this ad and receive 15% off your Late Fall Lawn Fertilization.

This is for present customers who have not authorized this service this year.

Expires 12/1/2001

Better. For the good Earth ... Naturally.

711 CATHERINE STREET, LANCASTER, PA 17603

TOMLINSON BOMBERGER
LAWN CARE & LANDSCAPE, INC.



NEWS You Can Use

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Merit® Insecticide Plays an Important Role in Protecting Trees & Shrubs

Many trees will not survive in our urban forests without properly timed applications of pesticides. We spray thousands of trees every year, from ashes to zelkovas, to control a broad range of insects that cause damage to ornamental trees and shrubs. In the past two years, we have increased the use of a soil-injected insecticide called Merit to obtain season-long control for many insects. You may be familiar with Merit because it plays a major role in our grub control program for lawn care.



This product has been widely accepted in the lawn and turf industry, not only for the control it gives for insects, but also for the fact that it can be used at very low rates making it one of the safest products on the market. Low rates mean a lower risk to people as well as other non-target pests, while providing the protection we need from damaging insects.

We are always looking at better and safer ways to do our job. Improving the way a job is done helps to keep our expenses down, and in turn, we can pass along these savings to our customers.

When the Hemlock wooly adelgid problem started to appear in Lancaster County, our approach was

to design a spray program that would target the insect when it was susceptible to pesticide applications at certain times of the year. Usually this involved three sprays rotating the insecticide product. With proper timing and precise application techniques, we could keep this insect under control, thus saving the hemlocks.

The use of Merit in controlling the Hemlock wooly adelgid has proven to be a valuable, yet safe weapon in our pest control arsenal. One injection into the soil around the dripline of the plant will provide season-long control for a variety

of insects. We can eliminate problems associated with spraying such as improper timing, bad weather, poor coverage and drift concerns with one injection of Merit annually.

Merit is a systemic insecticide, which means that it is translocated through the vascular system of the plants, and controls insects once they start feeding on it. It is important to place this product in the soil very early in the Spring, or even over the Winter. This will allow it enough time to move through the plant to be in the proper place when the leaves or needles start to push out in the

Spring. In addition to hemlocks, birches are also prime candidates for this material. Not only will it control leaf miners, but Merit will also control the bronze birch borer.

Our representative would be glad to discuss Merit with you to see how it would fit into your tree and shrub care program.



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Choosing a Replacement Tree

Trees can provide us with many benefits such as providing shade in the summer and blocking the cold winter winds. They also provide a home for many types of wildlife, and add beauty and value to our properties. Losing trees for whatever reason, be it a storm that suddenly changes the appearance of the landscape, or just old age or a debilitating disease, can leave a gaping hole in our urban forest canopy.

Choosing the correct replacement tree and the location to put it in is an important decision. Here are a few ideas to think about when making a decision:

• *Consider using NATIVE SPECIES:* It is recommended to use trees that are indigenous to our region. These trees have a much better chance of surviving. If you want to plant a tree that is not a native to this growing region, it's best to choose a tree that has a good performance record.

• *Consider creating DIVERSITY:* Over-use of one species results in a monoculture, which can have a detrimental effect, should one type of insect or disease infect an area. Also, the use of a variety of trees lends itself to being more creative in a landscape.

• *Consider tree BEHAVIOR:* this takes into account a variety of topics. Some of the most obvious to consider are tree height, canopy size, root growth, insect and disease resistance, and of course the overall aesthetic quality of the tree.



Sugar Maple

Some tree choices:

Here are a few recommendations when considering what type of tree you would like to plant:

***Acer rubrum* – Red Maple**

A beautiful, deciduous tree that develops ascending branches and a rounded crown. At maturity it can grow to 60-70 feet. It is well known for its characteristics of being one of the first trees to turn color in the Fall. As the green disappears from the leaves, they turn from a green-yellow to a bright red.

***Betula nigra* 'Heritage' – Heritage River Birch**

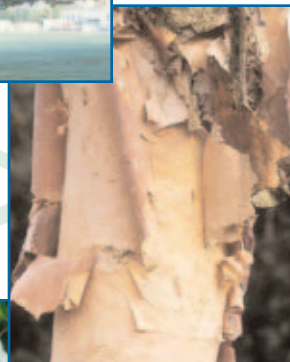
A vigorous deciduous tree which is an improved variety and is bred to be resistant to the bronze birch borer, which is an insect that is known to cause premature mortality to many birch trees in our area. The leaves of this tree are slightly larger and greener than other types in this species. However, the most distinguishing characteristic of this tree is its exfoliating bark.

***Styrax japonicus* – Japanese Snowbell**

Although this tree is native to Japan and China, it has shown that it is hardy in our area, and is one of the trees that is not used as much as it should be in ornamental landscape plantings. Its growth habits keep it around 20 feet at maturity. Flowering time in late May produces abundant flowers each on a pendulous stalk of about 2 inches. It is relatively insect and disease resistant and stands out in any landscape.



Red Maple

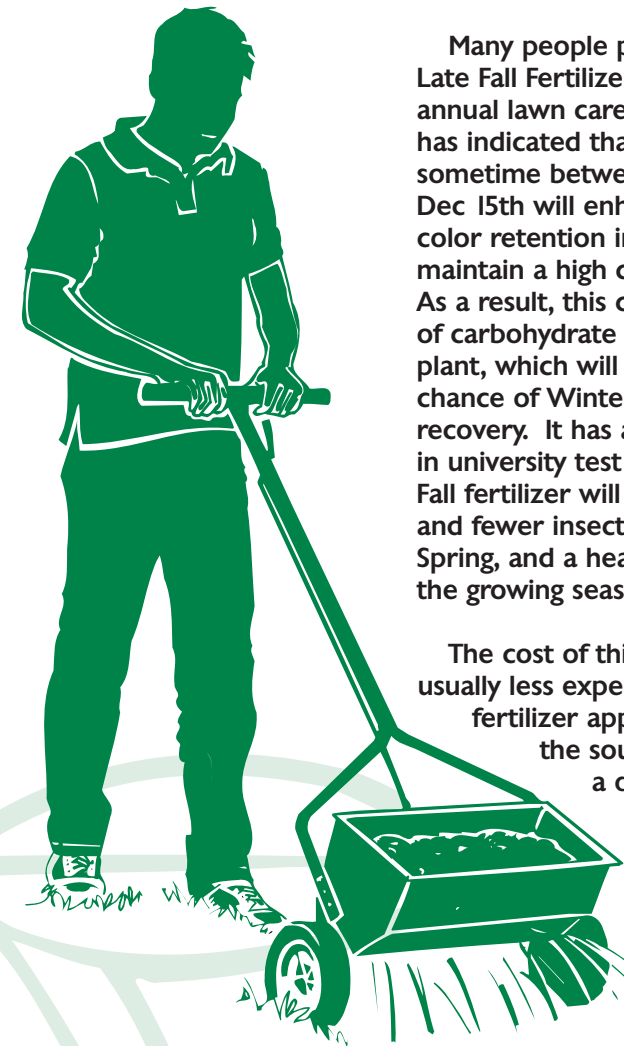


Heritage River Birch



Japanese Snowbell

LATE FALL LAWN FERTILIZATION



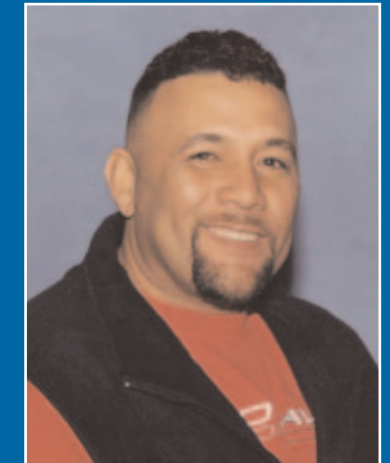
Many people prefer to include a Late Fall Fertilizer application to their annual lawn care program. Research has indicated that nitrogen applied sometime between Oct 15th and Dec 15th will enhance the late Fall color retention in the lawn and also maintain a high chlorophyll content. As a result, this creates a higher level of carbohydrate reserves in the grass plant, which will give it a better chance of Winter survival and Spring recovery. It has also been recorded in university test trials that a late Fall fertilizer will result in less disease and fewer insect problems in the Spring, and a healthier turf to start the growing season.

The cost of this application is usually less expensive than other fertilizer applications because the source of nitrogen is a quick-release product, compared to the higher priced slow-release formulations.

Automatic Renewal Program

Once again for 2002, we will offer an Automatic Renewal Program for our customers who desire to continue with the same services in both lawn and tree care. This program was designed to eliminate additional paperwork and postage expenses for both of us, and to ensure that your services will be set up and performed on a timely basis next year. You will still be notified by mail this winter with the services that we will automatically renew for you. Should you like to amend the service package, you may either phone us, or mail back the card that will be included with your list of services for 2002. Some of the services that will not be automatically renewed include: Edging/Mulching, Trimming/Pruning, Seeding and Aeration.

Employee Spotlight



Felix Rosado

Felix Rosado joined Tomlinson Bomberger Lawn Care & Landscape in the Spring of 2000, and has proven to be a responsible member of our Landscape Maintenance Department. Before coming to Tomlinson Bomberger, Felix worked for 14 years with the Parks Department for the City of Lancaster as an equipment operator.

Felix, a father of two grown sons, lives with his wife, Tracey, in Lancaster. He enjoys carpentry and sports. Softball is one of his favorites, and he is an umpire with the ASA in the Lanco League.

Felix takes a lot of pride in whatever jobs are assigned to him. He says that the best part of working at Tomlinson Bomberger Lawn Care & Landscape are the people he works with on a daily basis.

